



Land NRW issues its 10th Sustainability Bond

Press release – 31 May 2023

The Federal State of North Rhine-Westphalia (Land Nordrhein-Westfalen / Land NRW) launched a very successful EUR 2bn 10-year Sustainability Bond today. This 10th Sustainability Bond by Land NRW attracted over EUR 13bn of orders, showing a very strong support from investors to Land NRW's Sustainability strategy.

Crédit Agricole CIB, Erste Group, ING, J.P. Morgan, NatWest Markets and Nordea acted as Joint Lead Managers.

Transaction Details

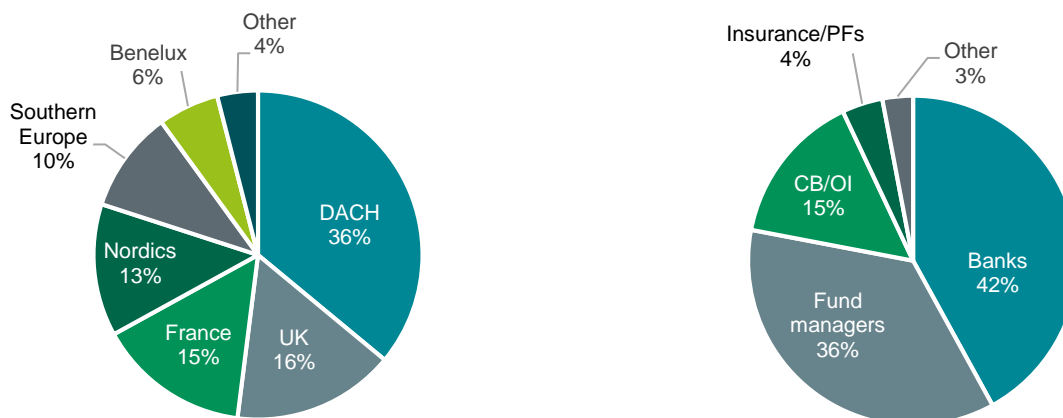
Issuer:	The Federal State of North Rhine-Westphalia (Land Nordrhein-Westfalen / Land NRW)
Issuer Ratings:	Aa1 (Moody's), AA (S&P) and AAA (Fitch), all stable
ESG Rating:	65/100, Advanced (Moody's ESG Solutions)
Format:	RegS, Senior Unsecured, Sustainability Bond
Size:	EUR 2bn
Maturity:	7 June 2033
Settlement:	7 June 2023
Coupon:	2.90%, Fixed, Annual, Actual/Actual
Re-offer Price:	99.445%
Re-offer Yield:	2.965%
Re-offer vs. Mid Swaps:	MS+3bps
Re-offer vs. Benchmark:	70.3 bps vs. DBR 2.30% 15 February 2033
Lead Managers:	Crédit Agricole CIB, Erste Group, ING, J.P. Morgan, NatWest Markets, Nordea

Execution Highlights

- On May 30th 2023, Land NRW decided to take advantage of a stable market window to announce a EUR 10-year Sustainability Bond Benchmark, after holding two GICs on Tuesday 16th May 11.00 CET (English) and Wednesday 17th May 11.00 CET (German), as well as a series of virtual 1-1 investor meetings on the week of Monday 22nd May.
- The following day, Land NRW opened books at 9:00am CET, with price guidance at MS+6bps area.

- The transaction attracted strong support from the outset, with books above EUR 8.5bn (excl. JLMs) by 10:20am CET, allowing Land NRW to revise its guidance to MS+4bps area.
- Despite the strong tightening, momentum continued to build with high quality demand coming from across Europe. On the back of books increasing in excess of EUR 10.5bn (excl. JLMs) by 10:52am CET, Land NRW announced a final spread at MS+3bps, and a final size of EUR 2bn. Orderbooks finally closed in excess of EUR 13bn (excl. JLMs).
- The transaction priced at 1:48pm CET, with a yield of 2.965%, and a reoffer spread of MS+3bps, equivalent to 70.3 bps against the DBR 2.30% 15 February 2033.
- The high quality and granular order book, with more than 172 investors participating, is a testament to the strength of Land NRW's Sustainability Strategy. Investors from Germany/Austria/Switzerland (36%), the UK (16%), France (15%) and the Nordics (13%) account for more than 75% of the order book. Banks (42%) took the biggest share of the allocation followed by Asset Managers (36%) and Central Banks and Official institutions (15%).
- 22% of the bond was allocated to dark ESG investors, 46% to light ESG investors and 32% to conventional investors¹.

Distribution:



Treasury contact:

Andreas Becker, Head of Treasury

E-Mail: andreas.becker@fm.nrw.de

Tel : +49 211 4972 2800

Florence Elisabeth Seeger, Head of Investor Relations & Senior Funding Manager

E-Mail: florenceelisabeth.seeger@fm.nrw.de

Tel : +49 211 4972 2219

Sustainable Finance contact:

Dr. Kirsten Häger, Head of Sustainable Finance

E-Mail: kirsten.haeger@fm.nrw.de

Tel : +49 211 4972 2295

¹ According to Land NRW's internal methodology